

## Partnerships and Collaborations <sup>[1]</sup>

Tab:

### API Cooperations <sup>[2]</sup>

## Setting Standards in Custom Manufacturing

Anti-Infectives & API Cooperations offer high-quality custom manufacturing for fermentation-derived and semi-synthetic small molecules.

Our expertise is built upon over 70 years of experience in the production of intermediates and active pharmaceutical ingredients (APIs) across a wide range of therapeutic areas, including highly toxic oncology molecules.

Our leading-edge, global manufacturing network includes a range of fermenter sizes and fully equipped multipurpose synthesis reactors with appropriately scaled downstream lines. Our offering is expertly supported by industry-leading developers who have decades of experience with the development, scale up, transfer, and implementation of processes of varying levels of complexity.

There are many reasons to choose us as your manufacturing partner, including:

- Our in-depth experience and expertise in biotech manufacturing
  - Our long and distinguished track record in custom manufacturing
  - Our tried and trusted partnership with global pharmaceutical companies
  - Our end-to-end expert support throughout the life of a project
- 

For additional information, please contact:

## Contact API Cooperations

**David Tonin**

Head API Franchise  
Phone: +43 5338 200 9281  
Email: [david.tonin@sandoz.com](mailto:david.tonin@sandoz.com) [3]

## **Biotech Cooperations** [4]

Sandoz is a world leading manufacturer of biotechnological products. Our expertise stems from decades of experience in this complex field, particularly in the production of intermediates for third parties. Early successes were marked by the production of the first-ever oral penicillin in 1951 (anti-infectives), and one of the first recombinant proteins, an interferon, in 1980 (biopharmaceuticals).

Over the years, our role has evolved from simply a contract manufacturer to a full-service provider, i.e. providing solutions for all steps in the value chain of a project through to building strong relationships with our partners. Underlying this role is trust – trust in the shared values of a global company, trust in the innovative solutions we provide, and trust in the quality of our products and services on the back of our long history and industry know-how.

Sandoz has traditionally been among the leading specialists in microbial fermentation of classic and recombinant microorganisms. Our comprehensive know-how is based on several decades of experience in the fields of classical microbial products and recombinant microbial production at a commercial scale. In 2004, we successfully extended our production technology into the field of mammalian cell culture.

Today, we are a fully integrated manufacturer of recombinant products. We provide customized solutions for our partners that span the entire value chain, from development to production and fill and finish to customers. The flexibility in production capabilities to fully integrated services offers a variety of options when it comes to scaling different phases of development and commercial manufacturing, furthering the cost advantage to customers.

Sandoz is currently engaged in biotech cooperations with a number of leading organizations and continuously looks to extend its number of partnerships in the future. This strong experience combined with a successful track record of accomplishments and state-of-the-art plants, offers a unique opportunity to partners interested in pursuing manufacturing cooperations.

[Read about Biotech Manufacturing Solutions \(PDF 6.6 MB\)](#) [5]

[Learn more about Npro Autoprotease Fusion Technology \(PDF 135 KB\)](#) [6]

[Learn more about Facilities and Technologies \(PDF 60 KB\)](#) [7]

---

For additional information, please contact:

# Contact Biotech Cooperations

## Johannes Reiter

Head Biotech Cooperations

Phone: +43 (0)5338 200 2609

[biotech.cooperations@sandoz.com](mailto:biotech.cooperations@sandoz.com) <sup>[8]</sup>

## Sandoz GmbH

Biochemiestrasse 10

A-6250 Kundl

Austria

---

**Source URL:** <https://www.sandoz.ca/about-us/contact-us/partnerships-and-collaborations>

### Links

[1] <https://www.sandoz.ca/about-us/contact-us/partnerships-and-collaborations>

[2] <https://www.sandoz.ca/about-us/contact-us/partnerships-and-collaborations#tab-1>

[3] <mailto:david.tonin@sandoz.com>

[4] <https://www.sandoz.ca/about-us/contact-us/partnerships-and-collaborations#tab-2>

[5] <https://www.sandoz.ca/sites/www.sandoz.com/files/biotech-cooperations-manufacturing-solutions.pdf>

[6] <https://www.sandoz.ca/sites/www.sandoz.com/files/biotech-cooperations-Npro-autoprotease-fusion-technology.pdf>

[7] <https://www.sandoz.ca/sites/www.sandoz.com/files/biotech-cooperations-facilities-technologies.pdf>

[8] <mailto:biotech.cooperations@sandoz.com>